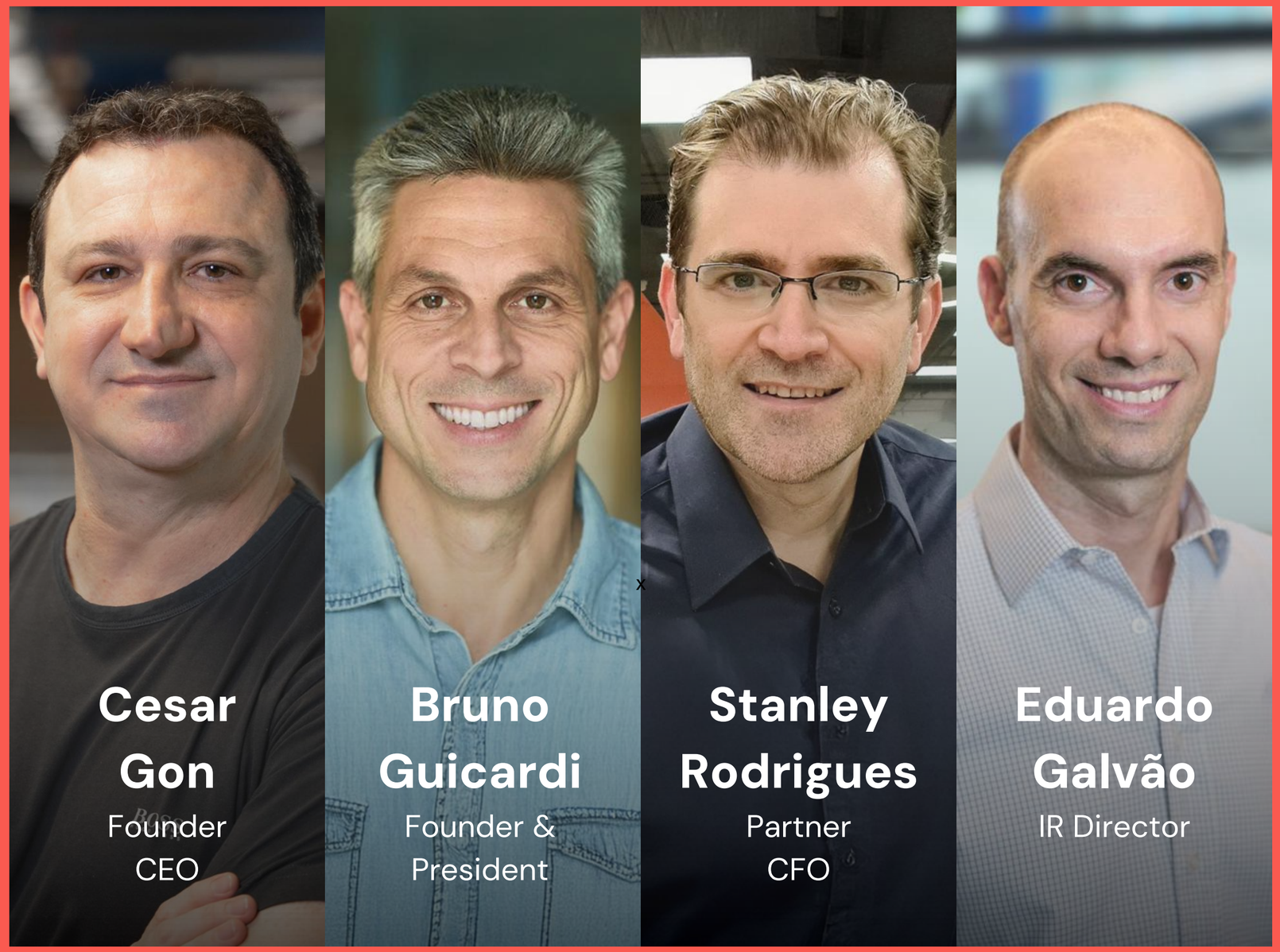
CI&T

EARNINGS CALL 3Q26

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TODAY

HELLO, WE ARE



SAFE HARBOR AND NON-IFRS MEASURES

FORWARD-LOOKING STATEMENTS This presentation includes forward-looking statements within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact that may be deemed forward-looking statements include, but are not limited to: the statements under Business Outlook, including expectations relating to revenues and other financial or business metrics; statements regarding relationships with clients; and any other statements of expectations or beliefs. The words “believe”, “will”, “may”, “may have,” "would," "estimate," "continues," "anticipates," “intends,” “plans,” “expects,” “budget,” "scheduled," “forecasts” and similar words are intended to identify estimates and forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements represent our management's beliefs and assumptions only as of the date of this presentation. You should read this presentation with the understanding that our actual future results may be materially different from our expectations. These statements are subject to known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from those expressed or implied by such statements in this press release, including risk related to global economic conditions, clients' demand, and our ability to execute our growth strategy and strategic plans. Additional information about these and other risks and uncertainties is contained in the Risk Factors section of CI&T's annual report on Form 20-F. Additional information will be made available in our Annual Reports on Form 20-F, and other filings and reports that we may file from time to time with the SEC. Except as required by law, we assume no obligation to and do not intend to update these forward-looking statements or to update the reasons why actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

NON-IFRS MEASURES We regularly monitor certain financial and operating metrics to evaluate our business, measure our performance, identify trends affecting our business, formulate financial projections, and make strategic decisions. These non-IFRS financial measures include Adjusted Gross Profit, Adjusted Gross Profit Margin, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Profit, Adjusted Profit Margin, Revenue at Constant Currency, and Adjusted Diluted EPS. They should be considered in addition to results prepared in accordance with IFRS, but not as substitutes for IFRS results. In addition, our calculation of these non-IFRS financial measures may differ from those used by other companies, and therefore, comparability may be limited. These non-IFRS financial measures are provided as additional information to enhance investors’ understanding of our operations’ historical and current financial performance.

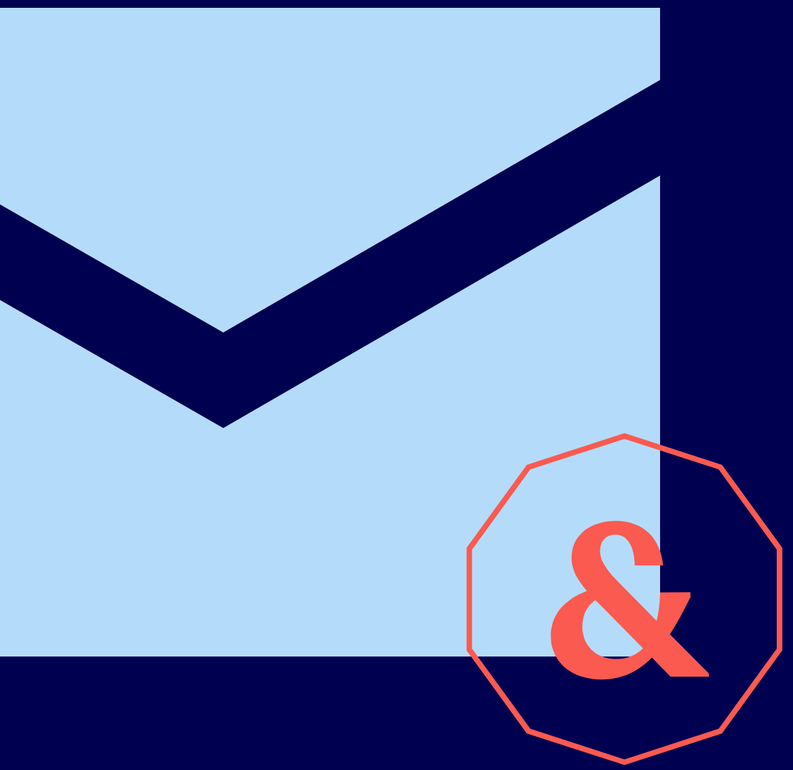
We calculate Revenue at Constant Currency by translating Revenue from entities reporting in foreign currencies into U.S dollars using the comparable foreign currency exchange rates from the prior period to show changes in our revenue without giving effect to period-to-period currency fluctuations. In calculating Adjusted Gross Profit, we exclude cost components unrelated to the direct management of our services. For the periods presented, the adjustments applied were: (i) depreciation and amortization related to the costs of services provided and (ii) share-based compensation expenses.

We calculate Adjusted EBITDA for the periods presented as Profit, plus net finance costs, income tax expense, depreciation and amortization, plus: (i) share-based compensation expenses.

In calculating Adjusted Profit and Adjusted Diluted EPS, we exclude components unrelated to the direct management of our services. For the periods presented, the adjustments have been made for (i) share-based compensation expenses (ii) acquisition-related expenses; and (iii) the tax effects of non-IFRS adjustments.

CI&T is not providing a quantitative reconciliation of its forward-looking non-IFRS Revenue at Constant Currency and Adjusted EBITDA Margin to the most directly comparable IFRS measure because it cannot reasonably predict the outcome of certain significant items without unreasonable efforts. These items include, but are not limited to, share-based compensation expenses, acquisition-related expenses, the tax effect of non-IFRS measures, foreign currency exchange gains/losses, and other items. These items are uncertain, depend on various factors, and could have a material impact on our IFRS-reported results for the guidance period.

Q&A SESSION



Submit your **question** via email to

investors@ciandt.com

WHY CI&T GROWS
WHILE THE SECTOR STALLS

CI&T

01.
Founder-led execution. No bureaucracy.

02.
Deep client context. Decades of trust.

03.
Scaled AI player. Nimble.

04.
Early to AI. Multi-model by design.

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3Q26 Financial Highlights

Revenue in 3Q26

$146.3M

+14.9% organic growth or
+11.2% at Constant Currency YoY(1)

Adjusted Gross Profit Margin(1)

36.6%

up 420 bps sequentially

Adjusted EBITDA Margin (1)

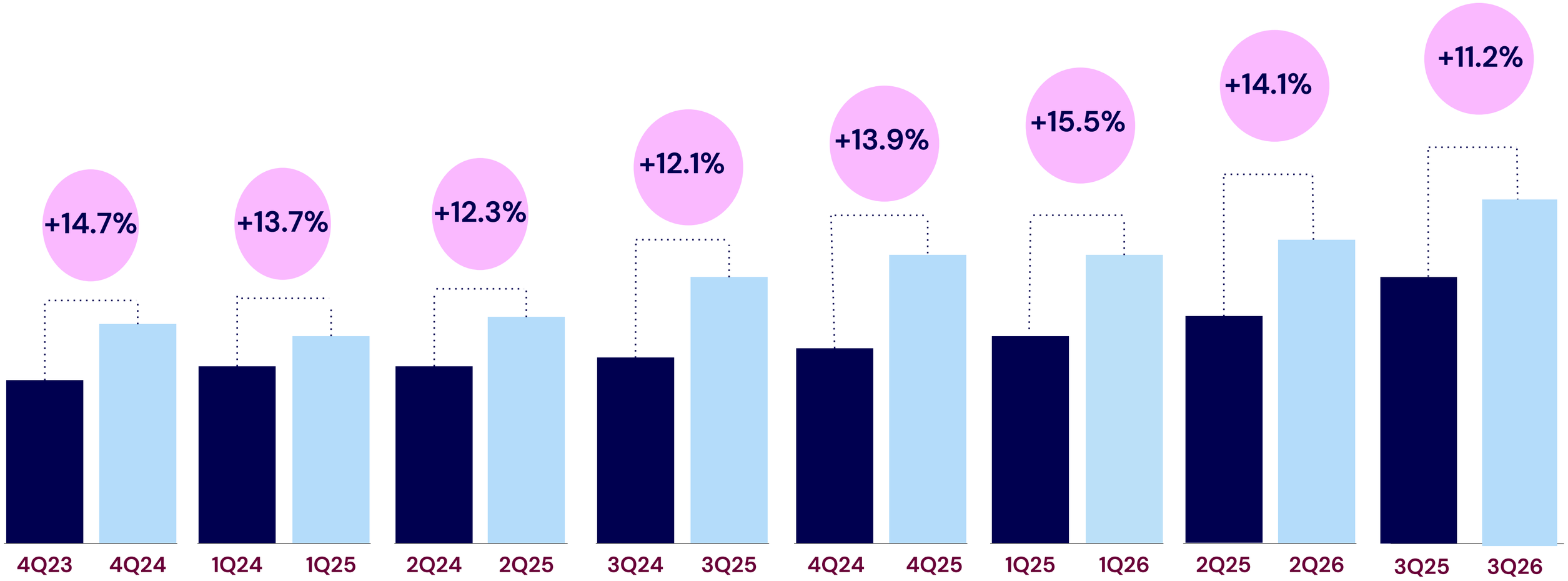
15.5%

up +220 bps sequentially

(1) Revenue at Constant currency, Adjusted Gross Profit Margin, and Adjusted EBITDA Margin are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

Structural Momentum:
Eight Quarters of Consecutive Double-Digit Organic Growth

Revenue Growth at constant Currency (y-o-y)[1]



(1) Revenue Growth at Constant Currency is a non-IFRS financial measure. See disclosure regarding non-IFRS measures.

AI PRODUCTIVITY IS CONVERTING **INTO REVENUE**

US$82.5 thousand
Revenue per AI-Builders [2]
+10% y-o-y

With an average of
6.8 thousand
AI-Builders [1]

[1] AI-Builders count is calculated as the last 12-month average. Figures represent full-time employees and exclude internship programs.
[2] LTM revenue divided by AI-Builders.

DECISION INTELLIGENCE

From analytics to **Decision Intelligence**

Enterprises have the data. Decision Intelligence turns it into decisions, made at the right time.



ANALYTICS
describe, explain, predict

DECISION INTELLIGENCE
recommend and act

PEOPLE STAY **IN COMMAND**

Human in the loop
AI recommends, a person approves

→

Human on the loop
AI acts within guardrails, a person oversees

→

Human out of the loop
AI runs end to end, fully auditable

A maturity journey: most decisions start with a person in the loop and gain autonomy as trust builds.


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PARTNERS FOR
DEPLOYING
AI AT SCALE
Claude
Super
Intelligence
Partner
Network
TECH-INTEGRATED BUSINESS SOLUTIONS

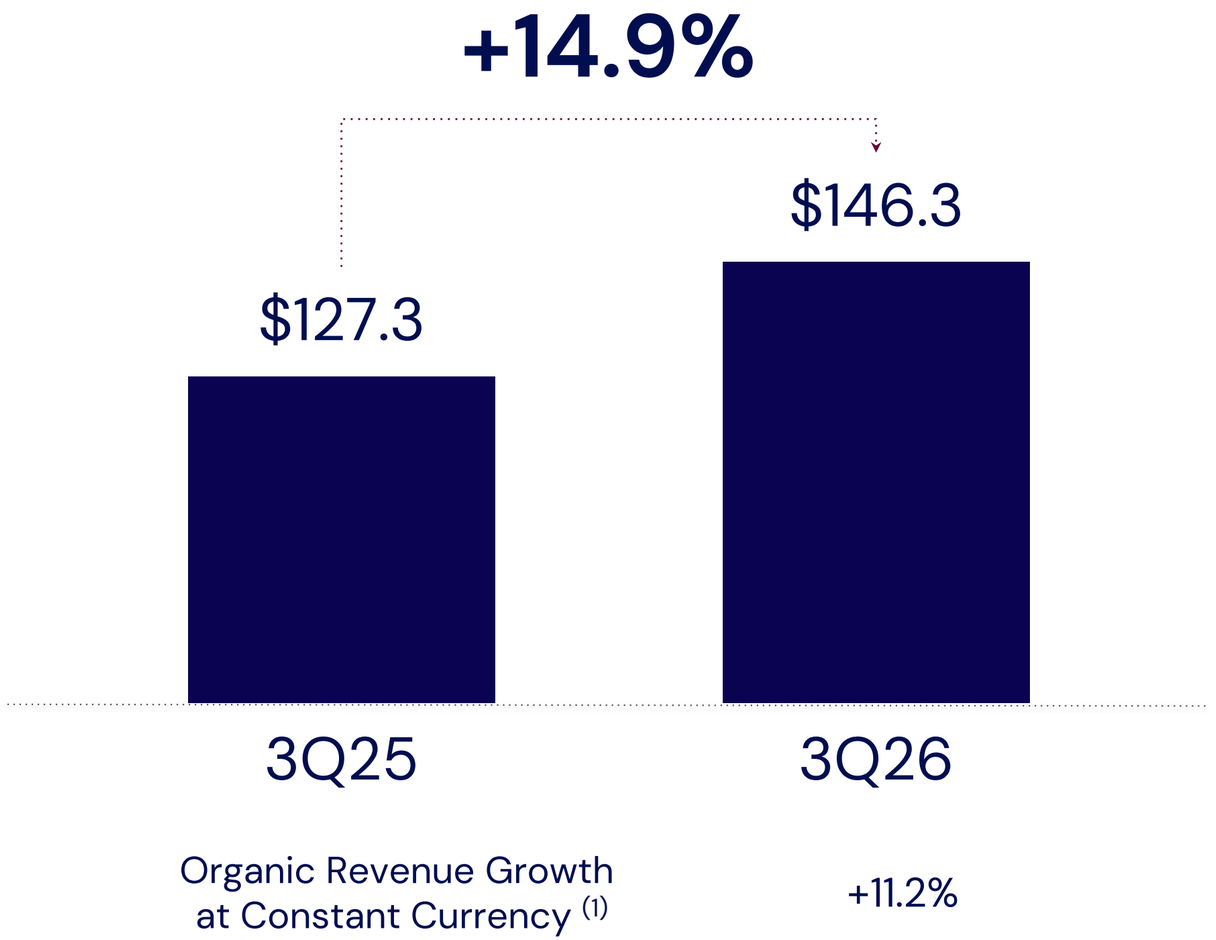
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RESULTS DRIVEN

Record Revenue and Durable Growth

Revenue

US$ Million

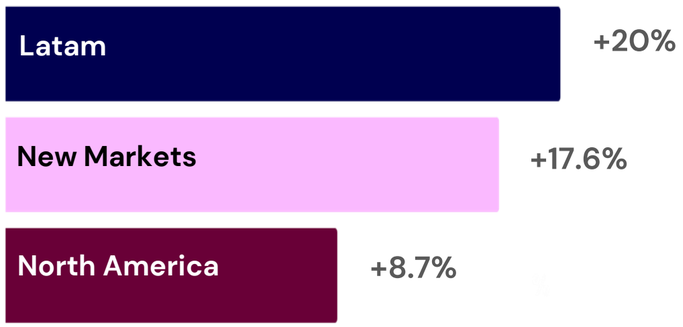


(1) Revenue Growth at Constant Currency is a non-IFRS financial measure. See disclosure regarding non-IFRS measures.

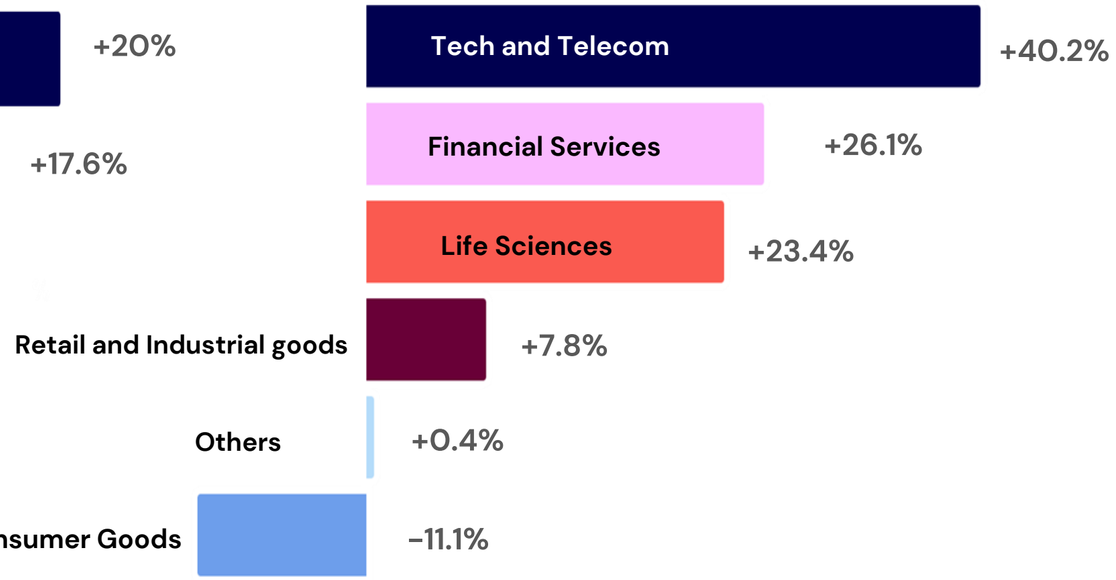
Broad-Based Organic Revenue Growth

3Q26 Revenue Growth YoY (%)

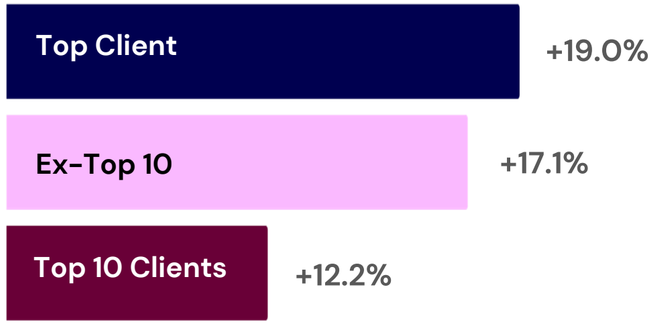
by Geography



by Vertical

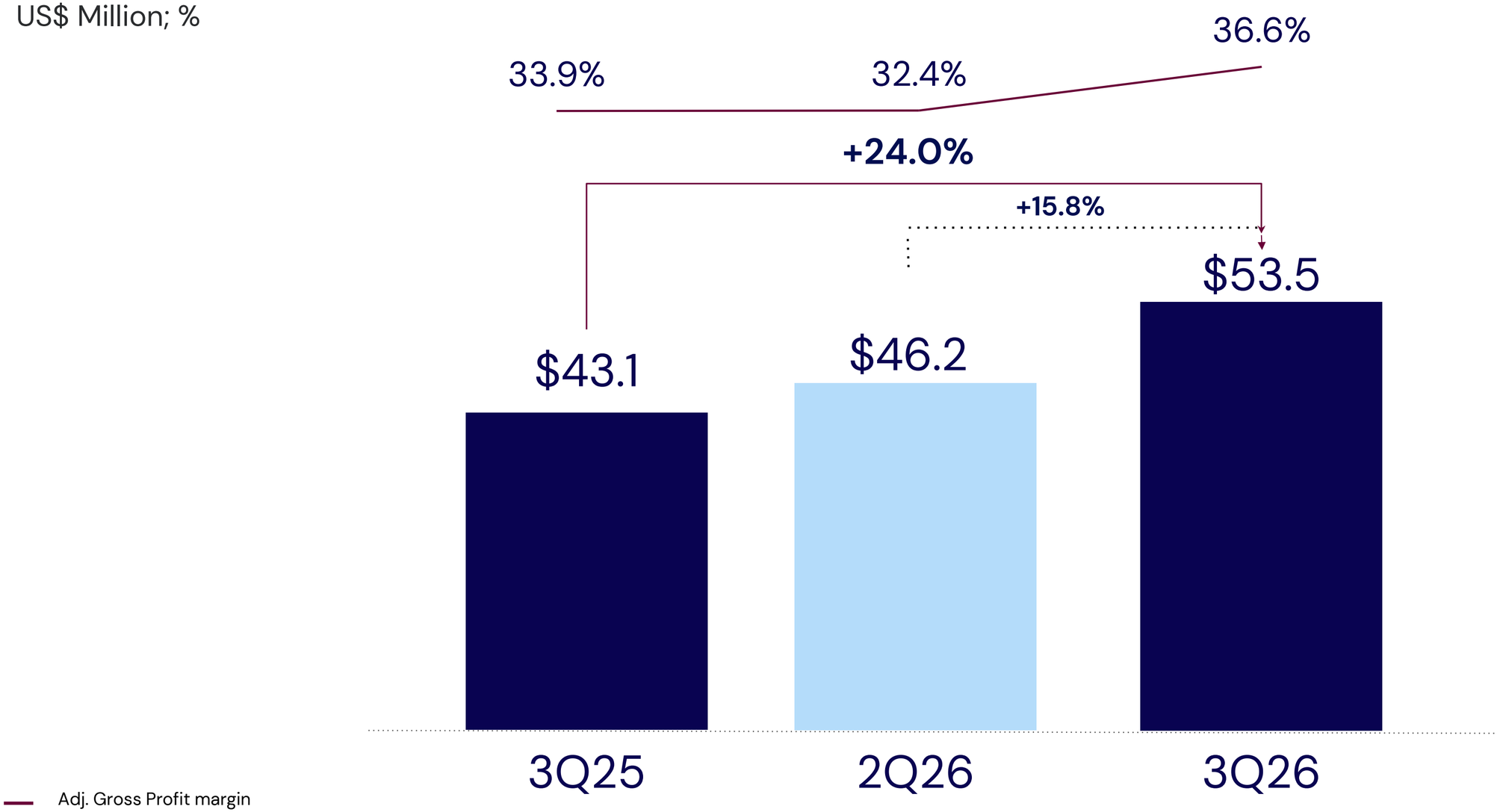


by Client Cohort



AI Monetization in Action: Sequential Gross Margin Expansion

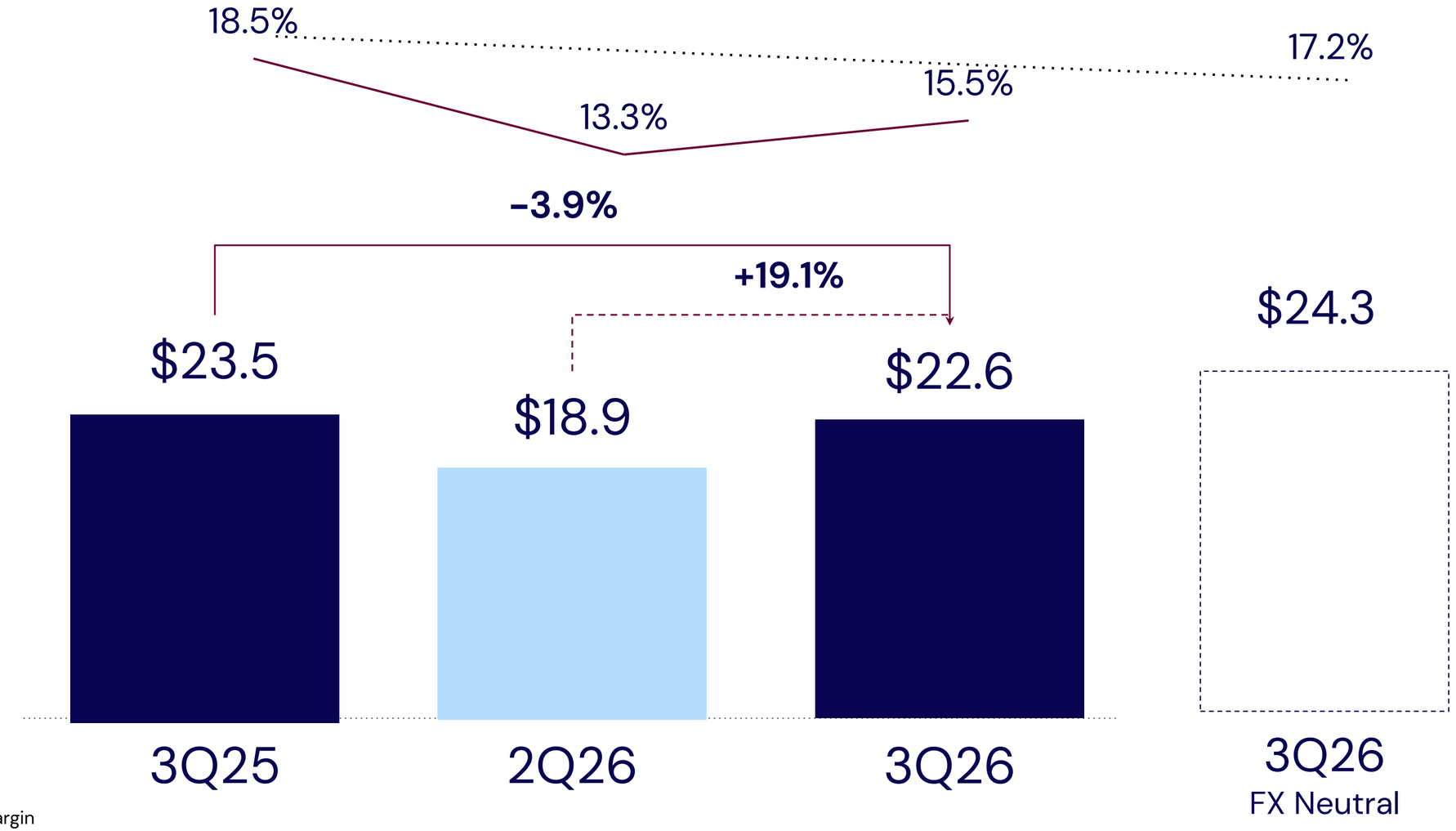
Adj. Gross Profit & Adj. Gross Profit Margin [1]
US$ Million; %



(1) Adjusted Gross Profit and Adjusted Gross Profit Margin are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

Expanding Margins QoQ While Funding Our Sales Engine

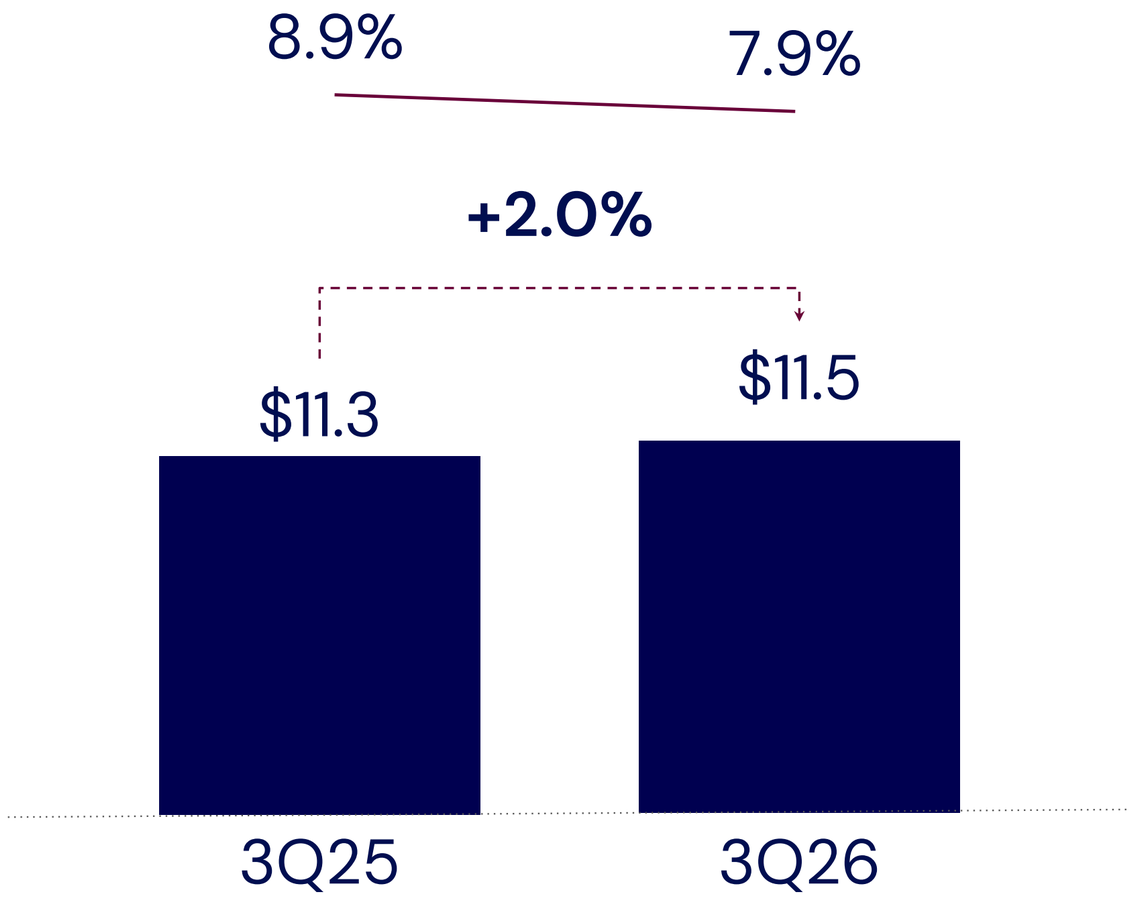
Adj. EBITDA & Adj. EBITDA Margin (1)
US$ Million; %



(1) Adjusted EBITDA and Adjusted EBITDA Margin are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

Resilient Profitability

Adj. Profit & Adj. Profit Margin (1)
US$ Million; %



$0.06
Diluted EPS in 3Q26
-12.3% y-o-y

$0.09
Adjusted Diluted EPS(1)
in 3Q26
+4.5% y-o-y

(1) Adjusted Profit, Adjusted Profit Margin and Adjusted Diluted EPS are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

Business Outlook

REVENUE

For **4Q26**,
in the range of:

US$142.3 million to US$152.0 million

9.6% growth in U.S. dollars (y-o-y) at the midpoint of the range and **9.3%** growth at constant currency

For the full-year 2026
in the range of:

US$568 million to **US$578 million**

+16% to **+18%**

Organic Revenue Growth (y-o-y)

Adjusted EBITDA margin
in the range of:

15% to 17%

Notes: These estimates are forward-looking statements. See Safe Harbor regarding Forward-looking Statements.
These estimates assume an average FX rate of 5.38 BRL/USD for the 4Q26.
Adjusted EBITDA Margin and Revenue Growth at Constant Currency are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

THANK YOU.

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Appendix - 3Q26 Reconciliation of Non-IFRS measures

In USD million	3Q25	9M25	3Q26	9M26
Revenue	**127.3**	**355.4**	**146.3**	**425.7**
Reconciliation Revenue Growth at Constant Currency				
Reported Revenue Growth	13.4%		14.9%	
Foreign Exchange Rates Impact	-1.3%		-3.7%	
Revenue Growth at Constant Currency	**12.1%**		**11.2%**	
Reconciliation of Adjusted Gross Profit				
Gross Profit	41.1	113.2	50.7	134.9
Depreciation and amortization (cost of services provided)	1.4	4.4	2.1	5.0
Stock-based compensation expenses	0.6	2.3	0.7	1.7
Adjusted Gross Profit for the period	**43.1**	**120.0**	**53.5**	**141.5**
Adjusted Gross Profit Margin	33.9%	33.8%	36.6%	33.2%
Reconciliation of Adjusted EBITDA				
Profit for the period	8.9	26.1	7.6	20.9
Net financial cost	4.1	6.9	3.9	9.0
Income tax expense	4.6	14.3	3.1	11.0
Depreciation and amortization	4.7	13.7	5.6	16.7
Stock-based compensation	1.3	3.7	2.5	4.9
Adjusted EBITDA for the period	**23.5**	**64.6**	**22.6**	**62.4**
Adjusted EBITDA Margin	**18.5%**	**18.2%**	**15.5%**	**14.7%**
Reconciliation of Adjusted Net Profit				
Profit for the period	8.9	26.1	7.6	20.9
Acquisition-related expenses	2.1	6.1	2.0	6.3
Stock-based compensation	1.3	3.7	2.5	4.9
Tax effects on non-IFRS adjustments	(1.0)	(2.7)	(0.6)	(1.7)
Adjusted Profit for the period	**11.3**	**33.1**	**11.5**	**30.4**
Adjusted Net Profit Margin	8.9%	9.3%	7.9%	7.1%
Diluted earnings per share (EPS)				
Weighted average common shares (diluted)	131,991	134,912	128,821	129,498
Diluted Earnings Per Share (EPS)	**0.07**	**0.19**	**0.06**	**0.16**
Reconciliation of Adjusted Diluted EPS				
Acquisition-related expenses	0.02	0.05	0.02	0.05
Business restructuring	0.00	0.00	0.00	0.00
Stock-based compensation	0.01	0.03	0.02	0.04
Tax effects on non-IFRS adjustments	(0.01)	(0.02)	(0.00)	(0.01)
Adjusted Diluted EPS	**0.09**	**0.25**	**0.09**	**0.23**

We calculate **Revenue at Constant Currency** by translating Revenue from entities reporting in foreign currencies into U.S dollars using the comparable foreign currency exchange rates from the prior period to show changes in our revenue without giving effect to period-to-period currency fluctuations.

In calculating **Adjusted EBITDA,** we exclude components unrelated to the direct management of our services. We calculate Adjusted EBITDA for the periods presented as Profit, plus net finance costs, income tax expense, depreciation and amortization and share-based compensation expenses.

In calculating **Adjusted Profit** and **Adjusted Diluted EPS,** we exclude components unrelated to the direct management of our services. For the periods presented, the adjustments have been made for (i) acquisition-related expenses: amortization of intangible assets from acquired companies, (ii) share-based compensation expenses; and (iii) the tax effects of non-IFRS adjustments.

CI&T is not providing a quantitative reconciliation of forward-looking Non-IFRS Revenue at Constant Currency and Adjusted EBITDA to the most directly comparable IFRS measure because it is unable to predict with reasonable certainty the ultimate outcome of certain significant items without unreasonable effort. These items include, but are not limited to, stock-based compensation expense, acquisition-related expenses, the tax effect of non-IFRS adjustments and other items. These items are uncertain, depend on various factors, and could have a material impact on IFRS reported results for the guidance period.