DESKTOP

EARNINGS RELEASE

3Q26



Desktop Reports Third Quarter 2026 Results

Highlights

- *Adjusted EBITDA reached R$ 181 million in 3Q26, up 11% year-over-year, with a margin of 55%, an expansion of 2 p.p. versus 3Q25;*
- *Cash generation was a record for the quarter: Adjusted OCF + CAPEX totaled R$ 131 million, 67% above 3Q25. CAPEX, in turn, represented 21% of Net Revenue in 3Q26, the lowest level since the IPO;*
- *With the expansion in Adjusted EBITDA and diligent cash management, leverage declined to 2.12x Net Debt / Annualized Pro Forma EBITDA, 0.23x below 3Q25;*
- *On October 1, 2026, the sale of control of the Company to Claro NXT Telecomunicações S.A. was completed, with Claro NXT coming to hold approximately 72.83% of Desktop's share capital.*

Nova Odessa, November 11, 2026 - Desktop S.A. ("Desktop" or "Company") (B3: DESK3), the leading ISP in the state of São Paulo and one of the largest in Brazil, today announced its consolidated results for the third quarter of 2026 (3Q26).

The consolidated information was prepared in accordance with the rules of the Brazilian Securities and Exchange Commission (CVM) and complies with the International Financial Reporting Standards (IFRS) issued by the *International Accounting Standards Board* (IASB). Adjusted metrics, excluding non-recurring events, are also provided for better comparability. Non-financial information, such as volume, quantity, average price, and average quotation in reais, was not reviewed by the independent auditors.

Conference Call

November 12, 2026
9:00 a.m. (EST)
Click here

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Summary of Results for 3Q26

- Net Revenue: R$ 329 million in 3Q26, representing 6% growth compared to 3Q25;
- Adjusted EBITDA: R$ 181 million in 3Q26, up 11% compared to 3Q25. Adjusted EBITDA margin reached 55% in the quarter, 2.3 p.p. above the margin reported in 3Q25;
- Adjusted Net Income: R$ 57 million in 3Q26, a 62% increase versus 3Q25;
- Total Cash (EoP): R$ 362 million as of September 30, 2026;
- Homes Connected (HCs): 1,196 thousand subscribers in September 2026, representing a slight 0.2% decrease compared to the same period in 2025;
- Homes Passed (HPs): 4.9 million homes passed in September 2026, representing 1% growth compared to the same period in 2025;
- Infrastructure: approximately 58 thousand km of network, including 11 thousand km of *backbone* and 47 thousand km of FTTH access network.

Financial Summary

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Net Revenue	329,288	310,581	6%	972,581	902,574	8%
Adjusted EBITDA	181,337	163,898	11%	528,193	471,098	12%
Adjusted EBITDA Margin (%)	*55%*	*53%*	*2 p.p*	*54%*	*52%*	*2 p.p*
Adjusted Net Income	57,166	35,323	62%	115,484	111,516	4%
Adjusted Net Margin (%)	*17%*	*11%*	*6 p.p*	*12%*	*12%*	*0 p.p*

Operational Summary

'000	3Q26	2Q26	1Q26	4Q25	3Q25
Subscribers EoP	1,196	1,200	1,206	1,208	1,198
Net Organic Additions	-4	-6	-2	9	23
Homes Passed EoP	4,864	4,864	4,844	4,844	4,825
Cities Served (#)	200	200	200	200	200

Management's Letter

Developments in the M&A agenda

During 3Q26, Desktop acquired the remaining 30% interest in Fasternet (Cilnet) for R$ 98 million and came to hold its entire capital, opening room for further financial efficiencies. In the same period, an arbitration proceeding resulted in a reduction of the amounts payable from M&A transactions.

Base monetization and commercial efficiency

The Company remained more focused on base monetization and cash generation than on growth. The Company ended September with 1,196 thousand homes connected, stable year-over-year, and kept the share of digital channels in sales at 71%, 15 p.p. above 3Q25. The main operating highlight was the average ticket, which reached R$ 106, up 6.6% versus 3Q25 and 3.7% versus 2Q26. The improvement was underpinned by monetization initiatives and by the development of the B2B avenue.

Record results and strong cash generation

This combination translated into the Company's best results since its IPO. Net Revenue grew 6% to R$ 329 million, and Adjusted EBITDA advanced 11% to R$ 181 million, with a margin of 55%. The expansion was driven mainly by the leaner headcount structure, lower advertising expenses, and the greater cost and expense efficiency generated by the simplification and in-housing of processes. Adjusted Net Income totaled R$ 57 million, up 62%, also benefiting from the improved financial result.

Cash generation was also a record. Adjusted OCF grew 23% to R$ 201 million, while Adjusted CAPEX declined to R$ 70 million, equivalent to 21% of Net Revenue, the lowest level since the IPO. As a result, Adjusted OCF + CAPEX reached R$ 131 million, 67% above 3Q25. Net debt ended the quarter at R$ 1.53 billion, stable year-over-year even with the disbursements for the acquisitions, and leverage declined to 2.12x Annualized Pro Forma EBITDA, 0.23x below a year earlier.

The 3Q26 results demonstrate Desktop's ability to consistently expand profitability and cash generation. The Company begins this new phase with a more efficient operation, a stronger capital structure, and the same commitment to delivering the best connectivity experience to its customers.

We thank our customers, employees, partners, and shareholders for their trust.

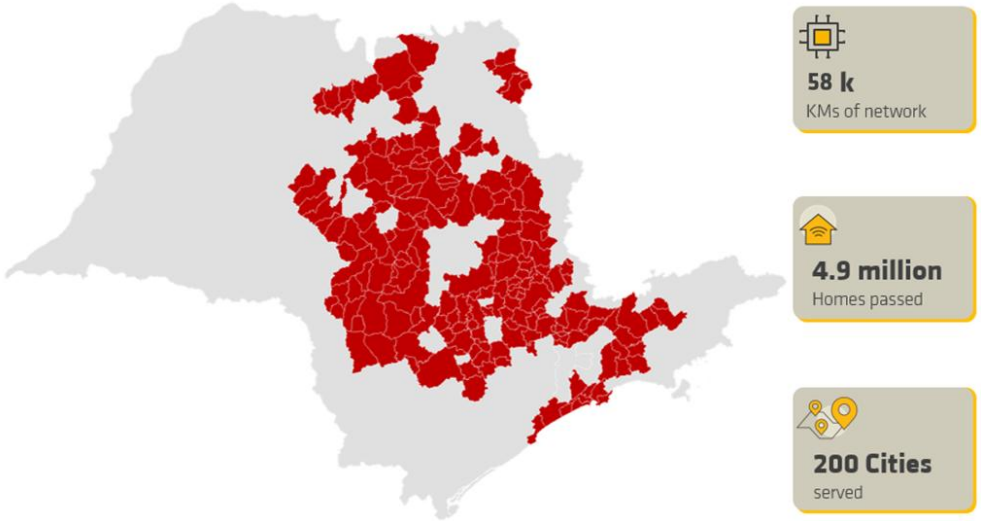
Operating Performance

Geographic Presence

By the end of 3Q26, Desktop was present in 200 cities across the interior of the state of São Paulo, in line with 3Q25.

With its own optical network infrastructure spanning 58 thousand kilometers, including 11 thousand km of *backbone* and 47 thousand km of FTTH access network, the Company reaches 4.9 million homes within its geographic coverage (Homes Passed – HPs), representing a 1% increase versus the same period of the previous year.

Desktop's Geographic Positioning



Homes Connected (HCs)

The Company's subscriber base ended September 2026 with 1,196 thousand homes connected, a slight 0.2% decrease versus 3Q25 and 0.3% versus 2Q26. As already reported in previous quarters, this movement is consistent with the strategy adopted by Desktop of prioritizing cash generation, which is mainly reflected in the pace of new customer activations. Along the same lines, the Company sustained a record level of sales through digital channels, at 71% of the total, 15 p.p. above 3Q25. The main highlight of the quarter, however, was the consolidated average ticket, which reached R$ 106, up 6.6% year-over-year and 3.7% versus 2Q26.

Homes Connected
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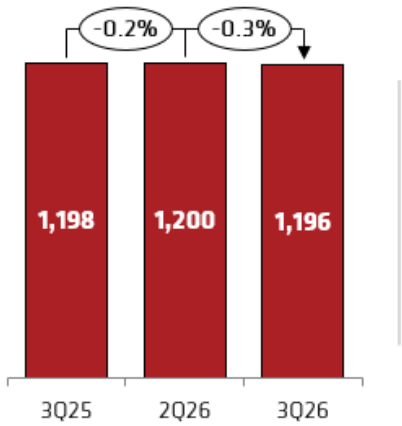
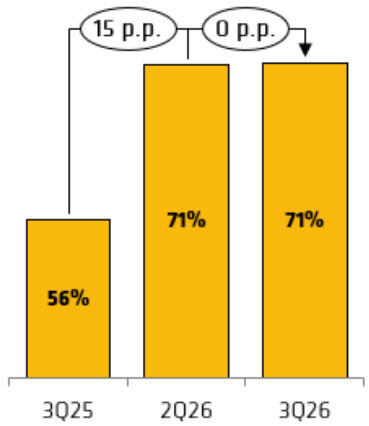


Digital Sales
(%)



Average Ticket
(R$)



Economic-Financial Performance

Net Revenue

Net Revenue totaled R$ 329.3 million in 3Q26, representing 6% growth compared to 3Q25. This performance was mainly driven by ticket management, through base monetization initiatives, new product launches, and the gradual maturation of growth avenues such as B2B and MVNO, partially offset by the smaller customer base between the periods.

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Net Revenue	329,288	310,581	6%	972,581	902,574	8%
(-) Cost of Services Provided	(74,817)	(76,576)	-2%	(226,117)	(212,464)	6%
Gross Profit	254,471	234,005	9%	746,464	690,110	8%
Gross Margin (%)	*77%*	*75%*	*2 p.p*	*77%*	*76%*	*0 p.p*

Adjusted EBITDA

Adjusted EBITDA margin reached 55% in 3Q26, 2 p.p. above the same period of the previous year, with Adjusted EBITDA totaling R$ 181.3 million, 11% above the previous year, nearly double the growth in Net Revenue. The main driver of this performance was the leaner headcount structure, reflecting the previously mentioned strategy of slowing growth and generating more cash, a movement that also benefited advertising expenses. The result was further favored by a R$ 7.0 million indemnity arising from the discontinuation of a network construction project, recorded under other operating income (expenses). These effects were partially offset by the one-off impact of R$ 9.7 million related to payments under long-term incentive plans, by higher commissions paid to third-party commercial partners, and by the increase in provisions for contingencies.

The Company reports Adjusted EBITDA excluding other non-recurring operating income (expenses), as it believes such items should not be considered in the calculation of recurring operating cash generation.

Adjusted EBITDA is calculated based on net income (loss), plus depreciation and amortization, income taxes, net financial result, and the result of other non-operating and/or non-recurring income and expenses, such as one-off M&A-related expenses (e.g., legal and audit fees) and expenses related to the Stock Option Plan.

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Net Income	38,533	17,250	123%	64,302	56,837	13%
Financial Results	(34,614)	(70,905)	-51%	(176,225)	(189,091)	-7%
Income tax	(28,696)	(8,049)	257%	(58,668)	(25,321)	132%
Depreciation and Amortization	(75,444)	(66,862)	13%	(224,072)	(192,000)	17%
EBITDA[1]	177,287	163,066	9%	523,267	463,249	13%
EBITDA Margin (%)	*54%*	*53%*	*1 p.p*	*54%*	*51%*	*2 p.p*
Non-recurring and/or non-operating expenses	(4,050)	(832)	NM	(4,926)	(7,849)	-37%
Expenses from M&As/Non-recurring	(3,694)	(520)	NM	(3,694)	(6,736)	-45%
Stock Option Plan	(356)	(312)	14%	(1,232)	(1,113)	11%
Adjusted EBITDA[2]	181,337	163,898	11%	528,193	471,098	12%
Adjusted EBITDA Margin (%)	*55%*	*53%*	*2 p.p*	*54%*	*52%*	*2 p.p*

1- EBITDA calculated according to CVM Resolution No. 156/2022 (= from the sum of net income, taxes, financial income and depreciation);
2- Adjusted EBITDA to exclude non-recurring items that should not be considered in the calculation of recurring operating cash generation.

Depreciation and Amortization

Depreciation and amortization totaled R$ 75.4 million in 3Q26, a 13% increase compared to 3Q25. This growth was driven by the higher investments in network, customer installations, and technology carried out in recent years.

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Depreciation and Amortization	(75,444)	(66,862)	13%	(224,072)	(192,000)	17%

Financial Results

Net Financial Result was negative R$ 34.6 million in 3Q26, a 51% improvement compared to 3Q25. Contributing to this performance were the gain on the settlement of an M&A obligation, concluded following an arbitration proceeding, the lower average balance of payables for business acquisitions, and the lower interest expense on loans and debentures, favored by lower inflation in the period, since most of the debt is indexed to the IPCA.

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Net Financial Result	(34,614)	(70,905)	**-51%**	(176,225)	(189,091)	**-7%**
(+) Financial revenue	17,746	2,364	NM	51,004	38,580	32%
(-) Financial expense	(52,360)	(73,269)	-29%	(227,229)	(227,671)	0%

Adjusted Net Income

Adjusted Net Income totaled R$ 57.2 million in 3Q26, 62% higher year-over-year, with an adjusted net margin of 17%, benefiting, as described above, from the lower level of financial expenses and the improved management of operating costs and expenses that benefited EBITDA, partially offset by the higher volume of depreciation and amortization.

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Net Income	38,533	17,250	123%	64,302	56,837	13%
Net Margin (%)	*12%*	*6%*	*6 p.p*	*7%*	*6%*	*0 p.p*
Non-recurring and/or non-operating expenses	(18,633)	(18,073)	3%	(51,182)	(54,679)	-6%
Expenses from M&As/Non-recurring[2]	(2,438)	(343)	NM	(2,438)	(4,446)	-45%
Stock Option Plan[2]	(235)	(206)	14%	(813)	(735)	11%
Amortization of capital gains[2]	(5,298)	(5,325)	-1%	(15,946)	(15,977)	0%
Debenture prepayment fees[2]	-	(1,536)	NM	-	(1,536)	NM
Deferred taxes (goodwill generated by M&A operations)[3]	(10,662)	(10,663)	0%	(31,985)	(31,985)	0%
Adjusted Net Income[1]	57,166	35,323	62%	115,484	111,516	4%
Adjusted Net Margin (%)	*17%*	*11%*	*6 p.p*	*12%*	*12%*	*0 p.p*

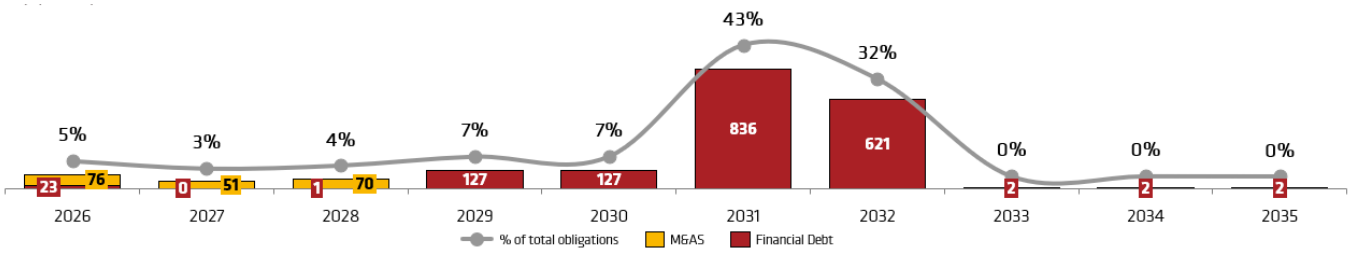
1- Adjusted Net Income to exclude non-recurring or non-cash items that should not be considered in the calculation of current generation of profits;
2- Net amounts of taxes at a rate of 34%;
3- The Company records income tax and deferred social contribution liabilities from tax amortizations of goodwill. This liability is created to offset the effects of the reduction in taxable income resulting from this tax amortization and will be realized from the moment the goodwill is realized, or by testing the recoverability of this goodwill ("*impairment*"). The Company adjusts this amount in its Adjusted Net Income since the expense has no cash effect.

Liquidity and Indebtedness

The Company ended 3Q26 with net debt of R$ 1,534.4 million, representing 2.12x Annualized Pro Forma EBITDA. Including lease liabilities, Desktop's broad net debt reached R$ 1,620.2 million, equivalent to 2.23x Annualized Pro Forma EBITDA.

Liquidity and EBITDA (R$ '000)	3Q26	3Q25	Var. %
Total Cash Position	361,751	352,702	3%
Annualized Pro Forma EBITDA	*725,350*	*655,592*	*11%*
Indebtedness (R$ '000)	**3Q26**	**3Q25**	**Var. %**
Loans and Debentures	1,699,996	1,480,179	15%
M&A Installments Payable	196,128	412,151	-52%
Gross Debt	1,896,124	1,892,330	0%
(-) Total Cash Position	(361,751)	(352,702)	3%
Net Debt	1,534,373	1,539,628	0%
Net Debt / Annualized Pro Forma EBITDA (x)	2.12x	2.35x	-0.23x
Other Commitments (R$ '000)	**3Q26**	**3Q25**	**Var. %**
Lease Liabilities	85,873	102,521	-16%
Net Debt + Leasing	1,620,246	1,642,149	-1%
(Net Debt + Leasing) / Annualized Pro Forma EBITDA (x)	2.23x	2.50x	-0.27x

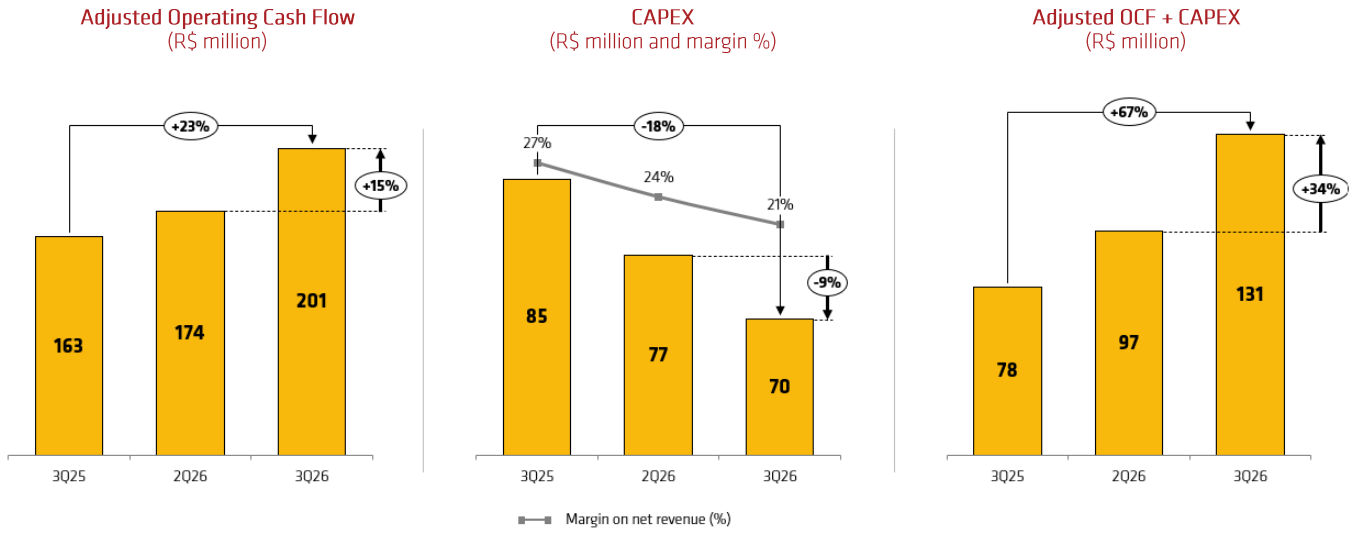
Pro Forma Debt Schedule (R$ Million)



Cash Flow

Desktop ended 3Q26 with another significant improvement in cash generation, measured by Adjusted OCF + Adjusted CAPEX, reflecting the success of its operational efficiency initiatives and investment discipline. Adjusted OCF reached R$ 201 million, up 23% year-over-year, while Adjusted CAPEX declined to R$ 70 million, down 18% versus 3Q25, representing 21% of Net Revenue.

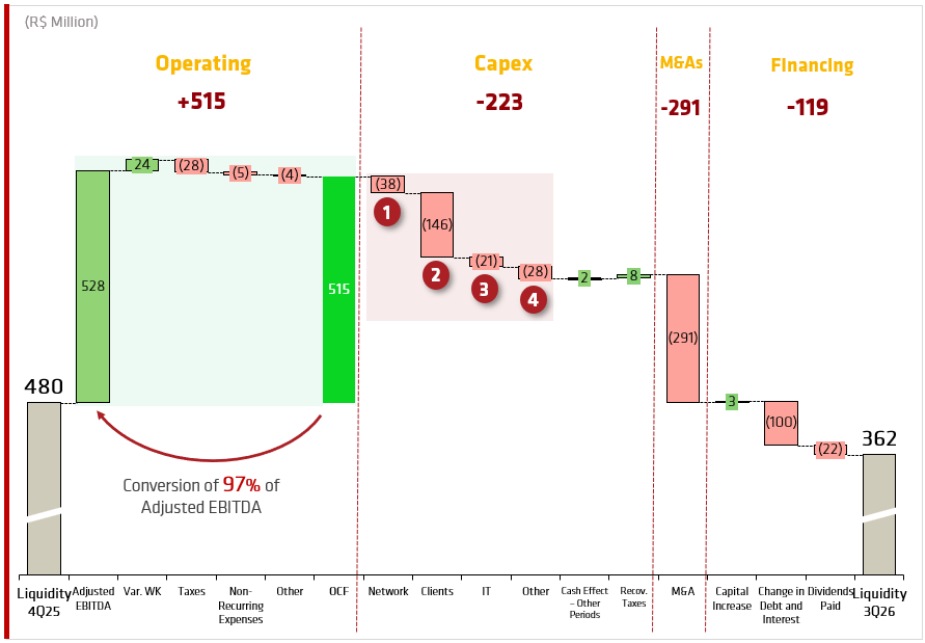
As a result, Adjusted OCF + CAPEX in 3Q26 totaled R$ 131 million, a significant improvement of 67% compared to the R$ 78 million delivered in the same period of the previous year.

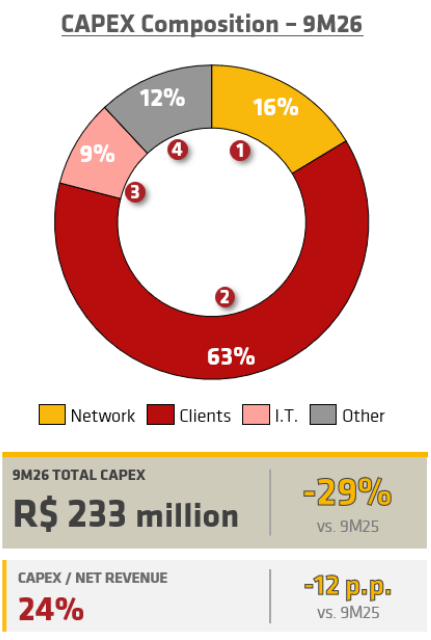


1- Adjusted operating cash flow excludes the effects of CAPEX suppliers and financial expenses/income.

The Company ended 9M26 with R$ 361.8 million in cash and financial investments. During the period, Desktop converted 97% of Adjusted EBITDA into operating cash flow. Adjusted investment cash flow totaled R$ 514.2 million, mainly driven by (i) R$ 291 million in payments related to installments from M&A transactions; and (ii) R$ 146 million allocated to customer installations.

The Company presents this view with certain managerial adjustments to its cash flow and CAPEX in order to provide greater transparency regarding the sources and uses of its funds.





Appendix

Balance Sheet – Consolidated

R$ '000	3Q26	2025
TOTAL ASSETS	3,784,245	3,858,352
Current Assets	**629,253**	**767,322**
Cash and cash equivalents	360,992	464,637
Financial investments	759	15,509
Trade accounts receivable	146,726	158,274
Recoverable taxes	33,830	60,949
Income tax and social contribution	22,290	85
Prepaid expenses	49,233	47,657
Other receivables	15,423	20,211
Non-Current Assets	**3,154,992**	**3,091,030**
Recoverable taxes	72,943	53,521
Deferred income tax and social contribution	49,609	55,164
Prepaid expenses	82,417	70,340
Other receivables	11,164	10,767
Property, plant and equipment	1,882,312	1,827,120
Right-of-use assets	78,132	85,673
Intangible assets	978,415	988,445
LIABILITIES AND SHAREHOLDERS' EQUITY	3,784,245	3,858,352
Current Liabilities	**503,333**	**546,128**
Suppliers	123,852	116,580
Loans and debentures	69,918	59,011
Derivative financial instruments	1,089	796
Payables for business acquisitions	114,126	179,373
Payables to related parties	-	25,291
Lease liabilities	51,809	39,425
Labor and social obligations	76,002	60,939
Taxes payable	33,371	33,993
Income tax and social contribution	25,419	6,095
Dividends payable	27	17,209
Other payables	7,720	7,416
Non-Current Liabilities	**1,880,824**	**1,874,193**
Suppliers	2,172	999
Loans and debentures	1,630,078	1,567,252
Payables for business acquisitions	82,002	69,820
Payables to related parties	-	90,270
Derivative financial instruments	12,622	8,529
Lease liabilities	34,064	51,860
Taxes payable	5,430	2,152
Deferred income tax and social contribution	100,211	71,666
Provision for contingencies	14,019	11,125
Other payables	226	520
Shareholders' Equity	**1,400,088**	**1,438,031**
Share capital	960,957	958,289
Capital reserve	(846)	62,603
Retained earnings reserve	383,352	387,269
Treasury shares	(81)	(173)
Accumulated earnings	56,706	-
Equity attributable to controlling shareholders	**1,400,088**	**1,407,988**
Non-controlling interests	-	30,043

Consolidated Income Statement

R$ '000	3Q26	3Q25	Var. %	9M26	9M25	Var. %
Gross Revenue	381,260	355,090	7%	1,118,660	1,034,109	8%
(-) Deductions	(51,972)	(44,509)	17%	(146,079)	(131,535)	11%
Net Revenue	329,288	310,581	6%	972,581	902,574	8%
(-) Cost of Services Provided	(74,817)	(76,576)	-2%	(226,117)	(212,464)	6%
Gross Profit	254,471	234,005	9%	746,464	690,110	8%
Gross Margin (%)	*77%*	*75%*	*2 p.p*	*77%*	*76%*	*0 p.p*
(-) Commercial expenses	(37,534)	(37,597)	0%	(108,533)	(114,624)	-5%
(-) General and administrative	(43,285)	(28,292)	53%	(109,367)	(97,679)	12%
(+/-) Other income (expenses), net	12,897	4,245	204%	23,304	14,016	66%
(-) Depreciation and amortization	(75,444)	(66,862)	13%	(224,072)	(192,000)	17%
(-) Loss due to impairment of accounts receivable	(9,262)	(9,295)	0%	(28,601)	(28,574)	0%
(-) Financial Result	(34,614)	(70,905)	-51%	(176,225)	(189,091)	-7%
EBT	67,229	25,299	166%	122,970	82,158	50%
(+/-) Income Taxes	(28,696)	(8,049)	257%	(58,668)	(25,321)	132%
Net Income	38,533	17,250	123%	64,302	56,837	13%
Net Margin (%)	*12%*	*6%*	*6 p.p*	*7%*	*6%*	*0 p.p*

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Consolidated Cash Flow

R$ '000	9M26	9M25
Beginning cash balance	464,637	290,953
Cash flow from operating activities:		
Income before income tax and social contribution	122,970	82,158
Adjustments for:		
Depreciation and amortization	159,340	135,445
Amortization of fair value adjustments	24,160	24,207
Write-offs of property, plant and equipment and intangible assets	1,547	2,646
Right-of-use asset amortization	40,572	32,348
Write-offs of right-of-use assets	374	24,773
Lease liability write-offs	(417)	(27,498)
Interest on loans, debentures, and leases	168,772	152,591
Amortization of transaction costs on loans and debentures	5,197	3,406
Gains /(losses) on derivative financial instruments	4,622	10,379
Interest on financial investments	(536)	(4,437)
Interest on intercompany loans and payables to related parties	-	10,590
Charges on payables related to business acquisitions	28,813	29,976
Financial update on contingencies	823	239
Reversal (Provision) for contingencies	6,818	4,796
Loss (gain) on impairment of trade accounts receivable	(695)	(430)
Effective write-off of trade accounts receivable	29,296	29,004
Result from transactions with non-controlling shareholders	-	(351)
Stock option plan	1,113	1,113
Adjusted income before income tax and social contribution	592,769	510,955
Changes in assets and liabilities:		
Trade accounts receivable	(17,053)	(29,908)
Recoverable taxes	7,783	(11,521)
Judicial deposits	(2,129)	(737)
Prepaid expenses	(13,653)	(27,913)
Other receivables	470	(12,139)
Suppliers	(27,016)	(31,221)
Labor and social obligations	15,063	11,529
Taxes payable	2,656	(807)
Contingency payments	(3,024)	(1,983)
Other payables	9	1,049
Net cash generated from operations	555,875	407,304
Income tax and social contribution paid	(28,386)	(12,274)
Interest paid	(89,878)	(94,787)
Net cash (used in) generated from operating activities	437,611	300,243
Cash flow from investing activities:		
Redemptions of financial investments	15,286	96,692
Acquisition of property, plant and equipment and intangible assets – CAPEX	(197,455)	(326,043)
Net cash used in investing activities	(182,169)	(229,351)
Cash flow from financing activities:		
Raising loans and issuing debentures	-	446,671
Amortization of loans and debentures	(236)	(350,831)
Transaction costs on loans and debentures	(141)	(14,043)
Capital increase	2,668	2,052
Treasury shares	-	865
Shares granted under the Matching Plan	120	-
Dividends paid	(21,770)	(4,266)
Lease liability payments	(48,617)	(41,439)
Payment of deferred installments related to acquisitions of subsidiaries	(193,111)	(48,488)
Payment to non-controlling shareholders	(98,000)	-
Net cash (used in) generated from financing activities	(359,087)	(9,479)
Net increase (decrease) in cash and cash equivalents	(103,645)	61,413
Ending cash balance	360,992	352,366

About Desktop S.A.

Desktop is the leading ISP platform in the State of São Paulo and one of the largest in Brazil, according to data from Anatel (National Telecommunications Agency). Focused on the fiber optic market, the Company operates through the best practices of network building to support its organic growth. In 2020, Desktop adopted the hybrid growth model, balancing organic expansion with inorganic, through the acquisition of the best assets in the adjacencies of its operation. With 58,000 kilometers of fiber optic network and more than 3,700 employees, the Company is committed to delivering the best end-to-end experience to customers. Desktop shares have been traded on B3 (**DESK3**) since July 2021. For more information, visit: https://www.ri.desktop.com.br/en/

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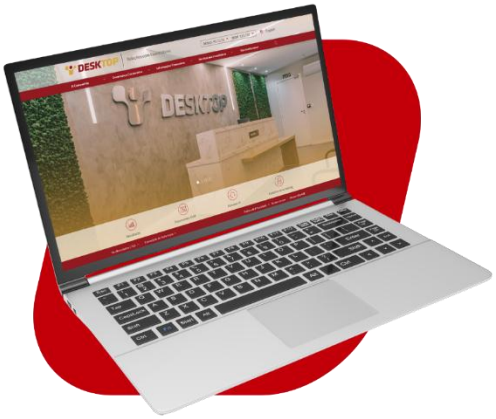
Some statements contained in this document may be statements about future expectations. Such statements are subject to known and unknown risks and uncertainties that may cause such expectations to not materialize or are substantially different from what was expected. These risks include, among others, changes in future demand for the Company's products, changes in factors affecting domestic and international prices of products, changes in the cost structure, changes in the seasonality of markets, changes in prices practiced by competitors, exchange variations, changes in the Brazilian political and economic scenario, in emerging and international markets. Statements on future expectations have not been reviewed by independent auditors.



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